



PRINT responsibly.

PLUM BOROUGH SCHOOL DISTRICT

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"ComDoc
PROPOSAL"

2005-2008 Xerox Situation

Throughout the District

- (4) 12 page per minute systems – Not equipped with stapling and hole punch
- (11) 23 page per minute systems – Not equipped with stapling and hole punch
- (2) 35 page per minute color systems

Print Shop

- (1) 110 page per minute system
- (1) 135 page per minute system

2008 ComDoc Recommendation

- Plum Area School District increased the speed of their machines by approximately two times on each black & white system.
- Every system was upgraded to be equipped with Finishing and Hole Punch. Only 21% of the equipment with Xerox had the staple and hole punch capability.
- All printers are serviced by ComDoc giving Plum Area School District a total Document Solutions Provider. ComDoc implemented Rules Based printing while putting a mechanism in place to monitor all output devices. This was a strategic step that allows the districts to identify waste and manage productivity.
- FM Audit allows the ability to monitor the volume of all copiers and printers in the School District. This software gives Plum the ability to view real time information about any output device on the network.
- Reduced monthly cost by \$3,422.00. Savings over 5 years \$205,320. Savings over first 12 months \$41,064.
- Included a check in the amount of \$50,000.00.

Current Situation

Throughout the District

- (7) 35 page per minute systems
- (8) 62 page per minute systems
- (2) 35 page per minute color systems

Print Shop

- (3) 100 page per minute systems
- (1) Micropress system

2011-2014 ComDoc Situation

Throughout the District

- (7) 35 page per minute systems
- (8) 62 page per minute systems
- (2) 35 page per minute color systems

Print Shop

- (3) 100 page per minute systems
- (1) Micropress system

2011-2014 ComDoc Recommendation

- Increased total copiers within the district from 20 to 27. High volume copiers will be located at each of the schools to allow for the teachers to have increased capabilities.
- All printers will be serviced by ComDoc giving Plum Area School District a total Document Solutions Provider. This will allow the district to budget for the printer costs per month which will be included with the copiers. All printer expenses will be reduced from \$.015/impression to \$.012/impression and will include 564,000 impressions per year.
- Reduced monthly cost by \$1,509.00. Savings of \$108,648 for the district over the term of the agreement

ComDoc Recommendation

- (7) 35 page per minute systems (Sharp MX-350N)
- (8) 62 page per minute systems (Sharp MX-620N & 623N)
- (7) 85 page per minute systems (Sharp MX-850N)
- (1) 41 page per minute color system (Sharp MX-4101)
- (1) 35 page per minute color system (Sharp MX-3500)

Print Shop

- (3) 100 page per minute systems (Ricoh 1100)
- (1) Micropress system

2011-2014 ComDoc Situation

ComDoc Current Situation

- (7) 35 page per minute systems (Sharp MX-350N)
- (8) 62 page per minute systems (Sharp MX-620N & 623N)
- (7) 85 page per minute systems (Sharp MX-850N)
- (1) 41 page per minute color system (Sharp MX-4101)
- (1) 35 page per minute color system Sharp MX-3500

Print Shop

- (3) 100 page per minute systems (Ricoh 1100)
- (1) Micropress system

2014 ComDoc Recommendation

- Refresh the current fleet of copiers by selecting the highest usage/longest in place systems selectively. (70% of your volume will have new technology)
- The print shop will be replaced with (3) Xerox 110 page per minute systems equipped with fiery front end technology. This will allow the teachers throughout the district to send their work to a print que to be routed to the different systems.
- This will also come with OCR capability for the Superintendent's office to allow for annotation of documents and change them electronically when received as hard copy.
- The print shop will also receive an updated Xerox 35 page per minute color Equivalent to New system.
- The units that have been in the population, the Sharp MX-350s and Sharp MX-620 systems will be replaced with 35 page per minute Xerox Equivalent to New systems and 65 page per minute Equivalent to New Systems. On the 5865 systems the teachers and administrators are able to print from their ipads and iphones to the systems directly.
- The district will also receive a grace of Plum Borough School District is allotted a 6% grace in excess of contracted annual volume, (.06 x 16,800,000) or 1,008,000 impressions. If copies are run over the 6% annual growth (over the contracted volume) would be run, ComDoc would only charge Plum Area School District an extremely discounted rate of \$.0048 per impression to produce these copies. All of these impressions need to be Plum Area School District business related copies.
- This overage grace equates to \$4,800.00 per year or \$28,800 over the term of the contract. Additionally a \$10,000 reduction would equal a total of \$38,800 over the term. (\$138.00 per month savings)
- Locked in pricing at today's rates and the cost of money for the next six years

ComDoc Recommendation

- (7) 35 page per minute systems (Xerox 5335 ETN & Sharp MX-350)

- (8) 62 page per minute systems (Xerox 5865 ETN & 623N)
- (7) 85 page per minute systems (Sharp MX-850N)
- (1) 41 page per minute color system (Sharp MX-4101)

Print Shop

- (3) 100 page per minute systems (Xerox D110)
- (1) Fiery front end system
- (1) Xerox 7535 color ETN system

School	Department	Current Situations	ComDoc Recommendation
O'Block	Office	Sharp MX-350N	Xerox 5335
	Library	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
	Library	Sharp MX-350N	Xerox 5335
Adlai	Main Office	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
Holiday Park	Main Office	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
Regency	Main Office	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
Center Elementary	Main Office	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
Pivik Elementary	Main Office	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
Transportation	Main Office	Sharp MX-350N	Sharp MX-350
Senior High	Business Office	Sharp MX-623N	Sharp MX-623
	Superintendents Office	Sharp MX-4101 Color	Sharp MX-4101
	Facilities Office	Sharp MX-350N	Sharp MX-350
	Main Office	Sharp MX-850N	Sharp MX-850
		Sharp MX-620N	Xerox 5865
	Guidance	Sharp MX-350N	Xerox 5335
	Library	Sharp MX-350N	Xerox 5335
Special Education	Sharp MX-350N	Xerox 5335	
Print Shop		Ricoh 1100	Xerox D110
Print Shop		Ricoh 1100	Xerox D110
Print Shop		Ricoh 1100	Xerox D110
Print Shop		Sharp MX-3500	Xerox 7535